

Message Text

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63
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FM SECSTATE WASHDC
TO AMEMBASSY WARSAW PRIORITY
INFO AMEMBASSY VIENNA
USDOC

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FROM TDAD

E.O. 11652:N/A

TAGS:BEXP, PL

SUBJECT: POLISH INTEREST IN MINI-BATTERY

REFERENCE: WARSAW 5544

1. ALL MAJOR U.S. MINI-BATTERY MANUFACTURERS HAVE BEEN CONTACTED AND ALL HAVE DISCUSSED POLISH PROPOSALS WITH VARIOUS POLISH OFFICIALS. IN GENERAL U.S. FIRMS WISH TO CONTINUE TO HOLD THIS TECHNOLOGY VERY CLOSELY, AND HAVE OFFERED TO SUPPLY ONLY BATTERY TO POLAND UNTIL WORLD DEMAND SITUATION BECOMES CLEARER.

2. IN ADDITION TOUNION CARBIDE, ESB WROTE THE POLISH COMMERCIAL OFFICE JUNE 3 ADVISING THEY WERE NOT IN A POSITION TO SELL TECHNOLOGY BUT COULD OFFER A PURCHASE CONTRACT FOR BATTERY. SIMILARLY THE MALLORY COMPANY ADVISED UNITRA IN APRIL THAT THEY WERE SWAMPED SO THEY ESTABLISHED THEIR OWN FACILITIES HERE AND ABROAD. THEY

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HAD TO DECLINE POLISH REQUEST, BUT LEFT THE DOOR OPEN

FOR POSSIBLE DISCUSSION IN FUTURE YEARS AND IN MEANTIME
EUROPEAN COMPANIES CAN SUPPLY BATTERY REQUIREMENT.

3. THUS ALL WORLD MAJOR PRODUCERS ARE AWARE OF POLISH
INTEREST AND ADVTSE THEY ARE BEING DELUGED BY SIMILAR

REQUESTS FROM ALL OVER THE WORLD. REQUEST FROM FAR EAST
ALONE WOULD MORE THAN TREBLE ANTICIPATED WORLDWIDE DEMAND.
FOR THIS REASON THE MAJORS INTEND TO PROCEED CAUTIOUSLY
AND DELIBERATELY TO AVOID ESTABLISHING EITHER EXCESS
CAPACITY OR SMALL UNECONOMIC UNIT.

4. DESPITE INFO TDAD TELEX 7/12 CONCO SUBMITTED EXPORT
LICENSE APPLICATION 7/22 TO SELL UNITRA TECHNOLOGY AND
EQUIPMENT FOR MINI-BATTERY. ROBINSON

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